



Q4 '22 Earnings Report



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I . Financial Highlights

1. `22 Earnings Overview

`22 Sales KRW 2.82 trillion KRW, Exceed 12% over annual target of KRW 2.52 trillion

(unit: KRW 100mil.)

Category	2022	2021	YoY	비고
Sales ¹⁾	28,231	18,984	48.7%	
Power Plant& Energy	11,188	4,900	128.3%	SGC Energy + SGC Greenpower
Construction & Realty Development	15,317	13,164	16.4%	SGSC eTEC + SGC Development
Glass Manufacturing	2,865	2,539	12.8%	SGC Solution
Operating profit	2,086	1,522	37.0%	
<i>Operating profit Margin</i>	<i>7.4%</i>	<i>8.0%</i>	<i>-0.6%p</i>	
Net income	1,518	985	54.2%	
NI attributable to owners of the company	1,162	599	94.0%	
NI attributable to non-controlling-interests	356	386	-7.7%	
EPS (KRW)	8,337	4,270	95.2%	

¹⁾ Sales : consolidated adjustments

I . Financial Highlights

1. Q4 `22 Earnings Overview

Q4`22 Sales KRW 827 billion YoY up by 24.2% / OP KRW 66 billion YoY up by 5.7%

(unit: KRW 100mil.)

Category	Q4 `22	Q3 `22	QoQ	Q4 `21	YoY
Sales ¹⁾	8,274	7,076	16.7%	6,648	24.2%
Power Plant& Energy	3,132	2,631	19.0%	1,925	62.7%
Construction & Realty Development	4,717	4,007	17.7%	4,539	3.9%
Glass Manufacturing	760	703	8.1%	632	20.2%
Operating profit	664	468	42.0%	628	5.7%
<i>Operating profit Margin</i>	<i>8.0%</i>	<i>6.6%</i>	<i>1.4%p</i>	<i>9.4%</i>	<i>-1.4%p</i>
Net income	601	301	100.0%	440	36.8%
NI attributable to owners of the company	586	223	162.4%	325	80.2%
EPS (KRW)	4,206	1,603	162.4%	2,325	80.9%

¹⁾ Sales : consolidated adjustments

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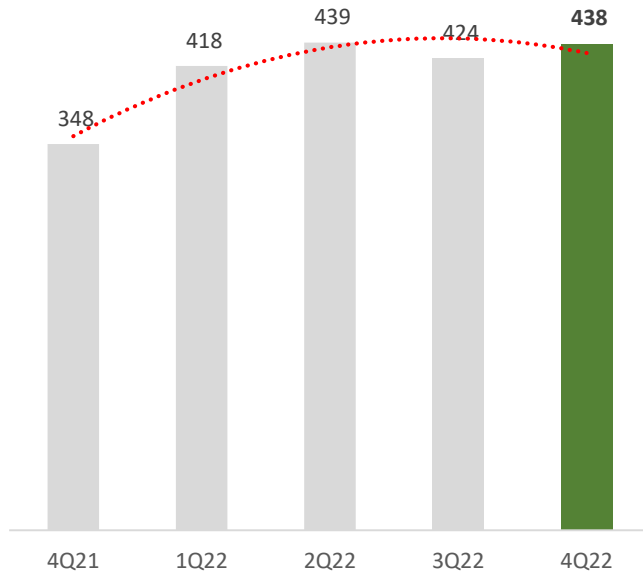
2. Q4 `22 sales breakdown (Power Plant & Energy)

Heat Sales KRW 42 billion / Power Sales KRW 168 billion/ REC Sales KRW 45 billion

Heat sales tend to stable.
Power sales went up due to SMP hikes.
REC sales went up as more sold to spot market.

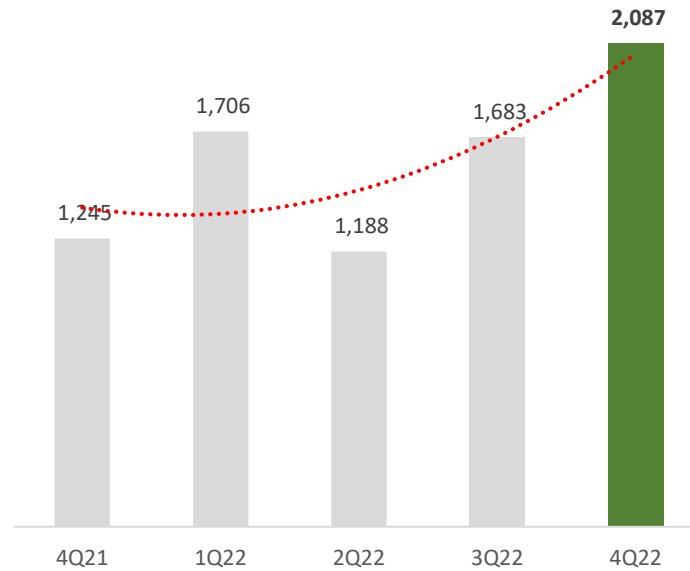
Heat: QoQ +3.2%, YoY +25.9%

(unit: KRW 100mil.)



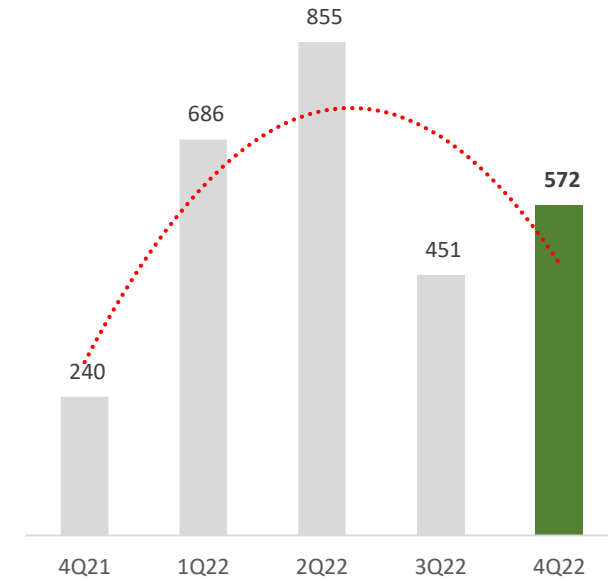
Power: QoQ +24.0%, YoY +67.6%

(unit: KRW 100mil.)



REC: QoQ +26.9%, YoY +138.3%

(unit: KRW 100mil.)



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2. Q4 `22 sales breakdown (Construction & Realty Development)

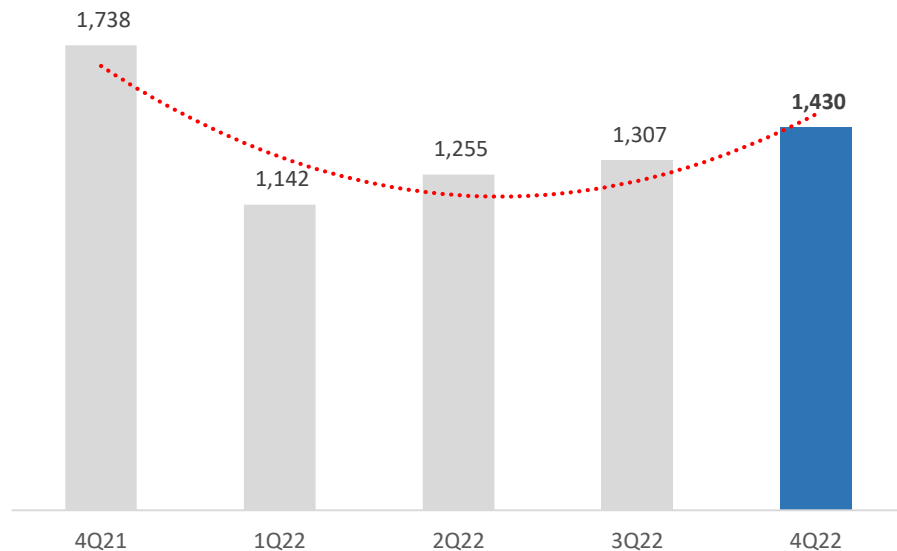
Sales from Home Building KRW 143 billion / Sales from Plant Const. KRW 327 billion won

HB sales went up due to seasonal progress made.

More overseas project order expected as demand for oil & chem facilities rise.

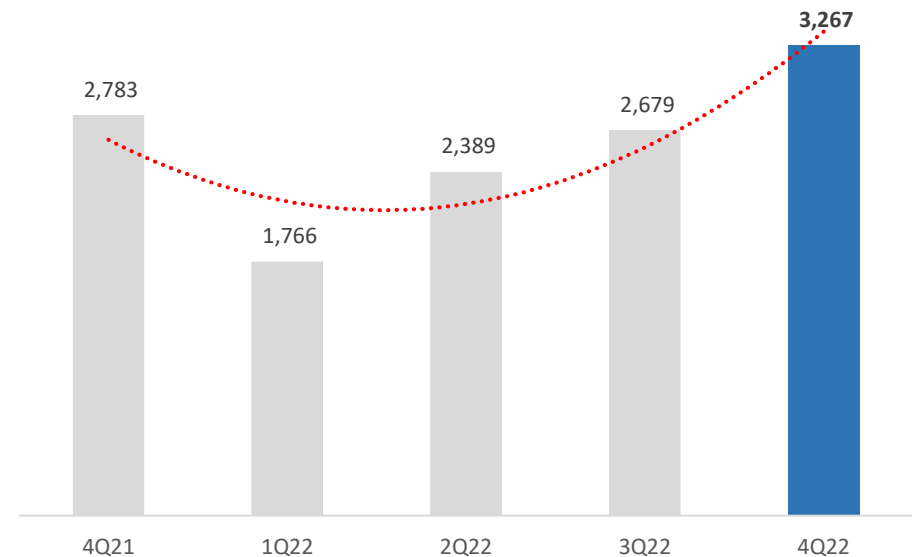
Home Building sales: QoQ +9.4%, YoY -17.7%

(unit: KRW 100mil.)



Plant Const. sales: QoQ +21.9%, YoY +17.4%

(unit: KRW 100mil.)



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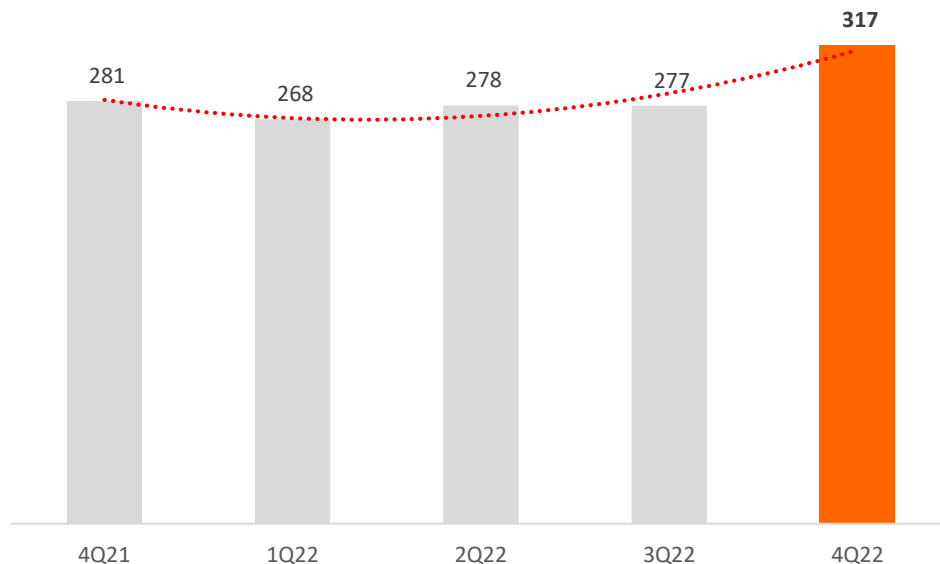
2. Q4 `22 sales breakdown (Glass Manufacturing)

Q4 `22 sales of glass bottle KRW 32 billion / sales of glass kitchenware KRW 20 billion

**Glass bottle sales rose as pre-sales went up prior to make-up.
Kitchenware sales fell as sluggish economy overseas shrinks demand.**

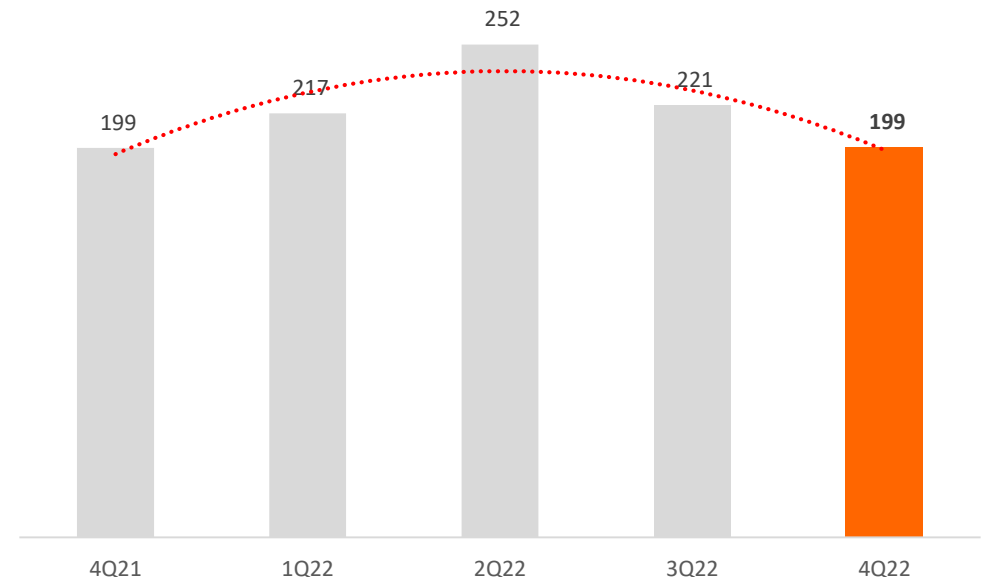
Glass bottle sales: QoQ +14.4%, YoY +13.1%

(unit: KRW 100mil.)



Glass Kitchenware sales: QoQ -9.8%, YoY +0.2%

(unit: KRW 100mil.)



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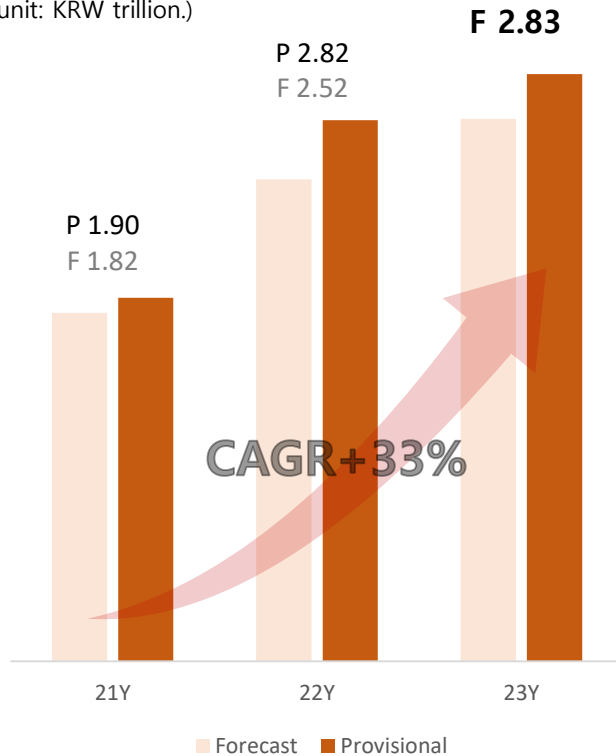
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II. Management Planning

1. 2023 outlook

Sales Target of KRW 2.83 trillion in '23

(unit: KRW trillion.)



Power & Energy

- **Steam** : Stable sales expected to continue.
- **Power** : SMP to remain strong in '23 and expect to decline slowly.
- **REC** : LT contract sales in progress.
- **Carbon credit** : Sales to increase this year due to carryover from last year's unsold volume

Const/ Real Estate

- **HB** : Efforts to be made to keep business model and portfolio stable due to uncertainties in the industry.
- **Plant Const.** : Project portfolio to expand for future growth oppot.

Glass MFG

- **Glass Bottle** : CAPEX to be made to expand production capacity.
- **Kitchenware** : More B2B new orders expected.

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2. Consolidated financial statements (Consolidated)

(In millions of KRW)	4Q22	3Q22	2Q22	1Q22	4Q21
Sales	825,774	707,648	669,228	620,449	664,849
Power Plant & Energy	313,183	263,104	255,981	286,571	192,485
Construction & Real Estate	471,743	400,661	366,939	292,362	453,867
Glass	75,984	70,304	70,875	69,340	63,201
	15	11	9	-	-
Operating profit	66,385	46,766	21,508	73,952	62,821
Operating profit Margin (%)	8%	7%	3%	12%	9%
Finance income	18,287	9,505	6,496	11,641	2,355
Finance costs	16,745	21,025	16,987	11,973	10,471
Income before taxes	80,096	34,797	8,956	74,454	57,719
Income tax expense	19,971	4,726	1,578	20,208	15,931
Net income	60,126	30,070	7,379	54,245	43,966
profit, attributable to owners of the company	58,629	22,341	-750	35,994	32,538
profit, attributable to non-controlling interests	1,497	7,729	8,129	18,251	11,428
EBITDA Rate	12%	11%	8%	16%	13%

※ Sales : consolidated adjustments

(In millions of KRW)	2022.12.31	2021.12.31	2020.12.31
Current assets	1,312,732	829,789	780,569
Cash and cash equivalents	294,223	201,030	174,682
Short-term financial instruments	4,028	4,452	18,111
Account & Other Receivables	381,187	303,258	337,897
Non-current assets	1,739,257	1,761,761	1,894,824
Tangible assets	1,423,938	1,486,012	1,451,249
Intangible assets	11,675	9,503	8,321
Right-of-use assets	61,366	66,591	78,961
investments in real estate	112,307	115,339	106,708
Deferred income tax assets	34,603	39,131	6,061
Total assets	3,051,989	2,591,550	2,675,393
Current liabilities	1,617,721	1,115,767	1,385,618
Accounts & Other payables	491,999	320,244	332,907
Borrowings and debentures	862,019	616,953	809,360
Lease liabilities	3,093	5,677	5,494
Current income tax liability	26,861	60,104	8,011
Non-current liabilities	564,347	736,366	611,975
Borrowings and debentures	465,771	625,982	489,487
Lease liabilities	65,248	66,517	77,359
Total liabilities	2,182,068	1,852,133	1,997,593
Capital stock	73,385	73,385	73,385
Capital surplus(Other capital)	426,503	426,480	426,461
Retained earnings	227,953	130,542	92,745
Non-controlling interest	172,478	139,642	105,346
Total shareholders' equity	869,921	739,417	668,800
Total liabilities and equity	3,051,989	2,591,550	2,675,393

III. Appendix

3. Summary Financial Statements (non-Consolidated)

(In millions of KRW)	4Q22	3Q22	2Q22	1Q22	4Q21
Sales	249,664	214,613	209,183	230,002	168,277
Cost of sales	185,146	178,578	206,623	188,525	136,216
Operating profit	61,592	33,869	275	39,587	28,794
Ratio of operating gain to revenue (%)	25%	16%	0%	17%	17%
Financial income	7,325	1,400	851	1,863	616
Financial expense	5,655	12,482	9,853	6,882	6,205
Profit before income tax	64,291	22,583	-11,004	34,414	27,692
Income tax expense	13,446	6,103	-2,814	9,066	8,893
Net income	50,846	16,479	-8,190	25,348	18,775
EBITDA Rate	32%	25%	9%	26%	29%

(In millions of KRW)	2022.12.31	2021.12.31	2020.12.31
Current assets	419,085	264,763	160,653
Cash and cash equivalents	123,637	62,109	32,530
Short-term financial instruments	-	400	2,362
Account & Other Receivables	71,462	102,799	63,693
Non-current assets	1,266,114	1,294,336	1,485,570
Tangible assets	319,244	318,994	313,994
Intangible assets	881,630	907,903	960,221
Right-of-use assets	3,010	1,817	1,482
investments in real estate	56,452	59,969	71,056
Total assets	1,685,199	1,559,099	1,646,223
Current liabilities	806,491	592,608	700,101
Accounts & Other payables	141,216	89,214	36,555
Borrowings and debentures	632,980	480,116	617,150
Lease liabilities	2,850	2,632	2,671
Current income tax liability	24,074	15,829	4,015
Non-current liabilities	246,124	397,988	385,639
Borrowings and debentures	172,013	314,698	268,229
Lease liabilities	60,434	62,821	72,215
Deferred corporate tax liability	2,171	3,598	5,631
Total liabilities	1,052,615	990,596	1,085,741
Capital stock	73,385	73,385	73,385
Capital surplus(Other capital)	420,105	420,105	420,105
Retained earnings	-11,421	-11,421	-1,679
Non-controlling interest	150,593	86,512	68,749
Total equity	632,584	568,503	560,481
Total liabilities and equity	1,685,199	1,559,099	1,646,223

Thank you

